

Our approach to Partnerships

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Types of Partnerships

- Political
- Strategic
- “Tactical”
- Operational
- Technical
- Stand-by Partnerships
- Capacity building
- Knowledge



Clear purpose

Partners and relationships

- Donors
- UN-Agencies
- Humanitarian Organizations
- Government Organizations
- Networks
- Regional Organizations
- Private Sector
- Academic Institutions
- Technical agencies
- Provider

Institutional

Network

Informal/personal

- MoU
- Letter of Intent
- Personal contacts
- Network
- Stand-by Partnership
- Transactional
- Contractual
- Informal

Management of the Partnerships

Win – Win

- Based mutual respect
- Complementarity
- Activation/deactivation
- Partners of partners
- Look for new opportunities

But be aware of

- Expectations
- Principles
- Maintenance
- Transition
- Close if no longer relevant/needed

**Direct relationship
Network
Contractual**



Leading Edge Programme

Humanitarian Networks and Partnerships Week
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Network of Networks